

## FOOD PROCESSING INDUSTRY

- Nine of 236 SMEs do business in the food sector in 2019 (3.8%).
- Approximately 8.5% of all the employees in economic operators in the territory of the municipality works in the food sector.
- In all parameters in the food sector, there may be noted growth and positive trends in the period 2015-2017
- Export in the food sector considerably increases from year to year – in 2017 share of export in the total income was doubled.
- Three biggest SMEs (medium-size enterprises) in the food sector generate biggest income and employ 75.6% of the total number of employees in this sector.
- Average net personal income in the food sector amounts to BAM 533 and is below the average (77.5% of average personal income in the Prnjavor Municipality (BAM 688)).

FOOD SECTOR PROFILE (2017)	
<b>Number of economic operators</b>	9
<b>Key economic operators</b>	Mladegs pak d.o.o, Mi-trivas d.o.o.
<b>Prevailing code of activity</b>	10 13 - Production of meat and poultry meat products 10 61 – Manufacture of grain mill products 10 73 – Manufacture of farinaceous products 10 89 – Manufacture of other food products
<b>Number of employees in the sector</b>	415
<b>Key employers</b>	Mladegs pak d.o.o (207), Mi-Trivas d.o.o. (72), Njam-njam d.o.o. (67)
<b>Total income (BAM)</b>	43,066,702.00
<b>Total income per employee</b>	BAM 103,775
<b>Share of income in the food sector in the total income of SMEs in the municipality</b>	<b>2.78%</b>
<b>Profit in the food sector</b>	2,501,901.00
<b>Share of profit in the food sector in the total profit of SMEs</b>	<b>6.24%</b>
<b>Profit per employee</b>	<b>BAM 6,246</b>
<b>Export in the food sector</b>	BAM 6,227,318
<b>Share of export in the total income in the food sector</b>	<b>14.46%</b>
<b>Number of employees in the sector in comparison to the total number of employees in SMEs in the Prnjavor Municipality</b>	<b>11.02%</b>
<b>Average gross salary</b>	<b>BAM 976 (EUR 499)</b>
<b>Average net salary</b>	<b>BAM 653 (EUR 333)</b>
<b>Key products and services</b>	Meat and meat products, farinaceous products, products processed from fruit and vegetables and other food products.
<b>Key clients</b>	Clients within the country and abroad – supermarkets, stores – retail and wholesale trade

## Comparative overview in the food sector in 2016 and 2017

FOOD INDUSTRY		
	2016	2017
Number of economic operators	8	9
Number of employees	344	415
Total income (in million BAM)	38.66	43
Total income per employee (BAM)	112,379	103,775
Share of income in the food sector in the total income of SMEs	6.58%	6.87%
Profit (BAM)	1,849,532.00	2,501,901.00
Share of profit in the food sector in the total profit of SMEs	7.18%	6.24%
Profit per employee (BAM)	5,376	6,246
Export in the food sector (BAM)	2,885,324	6,227,318
Share of export in the total income in the food sector	7.46%	14.46%
Share in the total export of SMEs	1.54%	3.17%
Number of employees in the sector in comparison to the total number of employees in SMEs	8.59%	11.02%
Average gross salary	BAM 795 (EUR 407)	BAM 976 (EUR 499)
Average net salary	BAM 533 (EUR 273)	BAM 653 (EUR 333)

- In the food sector there may be noted a trend of growth and development in all analysed parameters, except the income per employee, which is insignificantly below that in 2016.
- In 2017, in the food sector there is one economic operator more in comparison to the previous year.
- Number of employees in 2017 in food industry increased by 71 or 20% in comparison to 2016.
- Generated total income increased by BAM 4.3 million (growth of 11.2%).
- Total income per employee is lower in comparison to the previous year by 7.65%, because the number of employees grows faster than the income - number of employees in 2017 increased by 20%, and income increased by 11.2% in comparison to the previous year.
- Share of income in the food sector in the total income of SMEs in the Prnjavor Municipality in 2017 is, as usual, somewhat above 6% (6.87% in 2017, and 6.24% in 2016).
- Sector of food industry makes profit, and in 2017 profit was generated by 35.5% more than in 2016. In 2017, share of profit in the total profit of SMEs amounts to solid 6.24% (approximately 1% less than in 2016).
- Profit per employee in 2017 increased by 16.2% in comparison to 2016.
- Share of income from export in the total income of economic operators doing business in food industry has doubled in comparison to 2016.
- In 2017, the food sector employed approximately 11% of all the employees in the territory of Prnjavor (about 2.5% more in comparison to 2016).
- Average gross salary and net salary in this sector in 2017 increased by one fifth in comparison to 2016. Gross salary increased by BAM 181 (22.7%), and net salary increased by BAM 120 (22.5%).